

# ASHRAF CHAUDHRY ASSOCIATES

## Training Calendar for 2016

Trainer	Lahore	Karachi	Islamabad
<b>Key Account Management</b>			
Mr. Ashraf Chaudhry	15-16 <sup>th</sup> Dec2015	22-23 <sup>rd</sup> Dec2015	28-29 <sup>th</sup> Dec2015
<b>Break The Chains</b>			
Mr. Ashraf Chaudhry	19 <sup>th</sup> Dec 2015	24 <sup>th</sup> Dec 2015	28 <sup>th</sup> Dec 2015
<b>Corporate and Social Etiquettes for Professionals</b>			
Ms. Saima Bilal	09 <sup>th</sup> Jan 2016	23 <sup>rd</sup> Jan 2016	06 <sup>th</sup> Feb 2016
<b>Fire Up Your Sales Force</b>			
Mr. Ashraf Chaudhry	21 <sup>th</sup> Jan 2016	12 <sup>th</sup> Jan 2016	19 <sup>th</sup> Jan 2016
<b>HR as a Strategic Business Partner</b>			
Ms. Saima Bilal	20 <sup>th</sup> Feb 2016	05 <sup>th</sup> Mar 2016	19 <sup>th</sup> Mar 2016
<b>Sales Force Management</b>			
Mr. Ashraf Chaudhry	9 <sup>th</sup> Feb 2016	16 <sup>th</sup> Feb 2016	23 <sup>rd</sup> Feb 2016
<b>B2B Selling</b>			
Mr. Ashraf Chaudhry	8 <sup>th</sup> Mar 2016	15 <sup>th</sup> Mar 2016	22 <sup>nd</sup> Mar 2016

<b>Time and Stress Management</b>			
<b>Ms. Saima Bilal</b>	02 <sup>rd</sup> Apr 2016	16 <sup>th</sup> Apr 2016	14 <sup>th</sup> May 2016
<b>Why Some Sales People Grow While Others Remain Stuck</b>			
<b>Mr. Ashraf Chaudhry</b>	5 <sup>th</sup> Apr 2016	12 <sup>th</sup> Apr 2016	19 <sup>th</sup> Apr 2016
<b>Unleash The Power of Positive Thinking</b>			
<b>Ms. Saima Bilal</b>	28 <sup>th</sup> May 2016	11 <sup>th</sup> Jun 2016	25 <sup>th</sup> Jun 2016
<b>How to Recruit &amp; Retain Star Sales Performers?</b>			
<b>Mr. Ashraf Chaudhry</b>	4 <sup>th</sup> May 2016	11 <sup>th</sup> May 2016	18 <sup>th</sup> May 2016
<b>Building Personal and Professional Resilience</b>			
<b>Ms. Saima Bilal</b>	09 <sup>th</sup> Jul 2016	23 <sup>th</sup> Jul 2016	06 <sup>th</sup> Aug 2016
<b>Half Day Seminar during Ramadan Sales Lessons from Prophet Muhammad (PBUH)</b>			
<b>Mr. Ashraf Chaudhry</b>	14 <sup>th</sup> Jun 2016	21 <sup>th</sup> Jun 2016	28 <sup>th</sup> Jun 2016

## **Ashraf Chaudhry**

Pakistan #1 Sales Trainer

Ashraf Chaudhry, an IBA graduate and international author with more than 2 decades of sales & marketing experience with top notch business organizations is a highly sought-after sales trainer in Pakistan. Since 2009, he has trained more than 10,000 sales people from around 200 companies. To watch video introduction of Ashraf Chaudhry, please click <http://bit.ly/1Lji8bY>.

## Saima Bilal

Saima Bilal is a story of struggle, determination, grit and corporate excellence. Her story, covered by Geo TV Networks under *Zara Sochiye*, has inspired millions of people across the world.

Saima is a transformational Human Resource Specialist, Motivational Speaker and Corporate Coach with hands-on experience of 15 years in diversified organizations from start-ups to industry leaders. She is an organized team player in providing business partnership and HR guidance at all managerial levels. She is recognized for being ethical and approachable with a focus on vast scenarios. She has strong

grasp on managing diverse projects simultaneously with immaculate execution skills. She is currently working as HR Head with Alfalah Insurance Company Limited (Abu Dhabi Group).

Watch her inspirational video introduction by clicking [here](#).

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